

Help using this PDF

You can now complete this form digitally on your desktop, making your life much easier. The only handwriting required is the signature at the bottom.

You can save data typed into this PDF form if you use **Adobe Reader XI**.

This form will only save if:

- the form is saved onto your computer, and
- opened in Adobe Reader XI.

The form will not save in:

- older versions of Acrobat Reader
- other pdf readers, for example Preview on a Mac or Foxit on a PC.

You can download **Adobe Reader XI** free of charge from the Adobe website.

If you are having technical difficulties please contact your broker or your usual contact at CIFS or email tradecredit@nexusunderwriting.com.

Work In Progress

Do you manufacture? Yes No

If yes, does this take place on your own premises or elsewhere?

Do you outsource all/some of the manufacturing process to a third party? Yes No

If yes, where does this take place and what percentage of the contract price does the value of the third party contract represent?

Does the process only involve raw materials or do you manufacture finished goods?

If you do have finished goods, typically how long do these remain as stock items held on your premises prior to delivery?

What is the min/max timescale involved from the purchase of raw materials to the finished goods to the point of delivery?

Can the work in progress be related to a specific contract/order? Yes No

Typically, what percentage of the overall contract does the work in progress element represent?

Typically what percentage of your overall ledger does work in progress relate to?

Do you receive stage payments? Yes No

If yes, please indicate how the payments are staged setting out the payment dates and percentage value of the contract of each stage payment.

What is the potential value that may be obtained from a forced resale of goods as a percentage of the contract price?