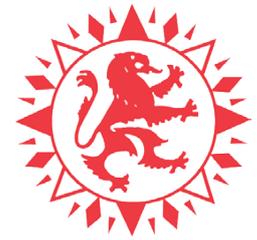


Expanded export capabilities

A major investment in global information sources – including Bureau van Dijk, and Bloomberg – together with the appointment of Tony Smith, a highly respected industry figure as Export Underwriting Manager, are the building blocks to enable Nexus CIFS policyholders to grow their export business with confidence.

These developments have enabled us to provide exporters the same elevated levels of service support and approachability that have made Nexus CIFS stand out in the UK marketplace.



Nexus CIFS is a member of the British Exporters Association

Our service for exporters is already characterised by significant market differentiators including:

- **Direct access to risk underwriter**

At Nexus CIFS we're always prepared to discuss the thinking behind our decision-making. It's never a case of "computer says no."

- **UK contacts for global risks**

Again, you'll be able to deal with members of the Nexus CIFS underwriting team who know your business and its needs.

- **Lloyd's leverage**

As the only UK insurer offering Whole Turnover cover primarily insured in the Lloyd's market we benefit from Lloyd's worldwide market presence.

- **Rapid turnaround**

We estimate limit requests will be answered at least 40 per cent faster than current industry norms.

- **Fixed rates and limit charging**

Empowering your business to trade safely and successfully with no surprise cost implications.

- **Integrated debt collection**

At preferential rates and with enhanced policy conditions through our partners – STA International.

Tony Smith

Tony Smith has over 25 years experience of export credit both as a credit manager and latterly as a senior underwriter.

"I've known Tony Smith for 14 years now and he's always been prudent and streetwise. Always ready to think outside the box, he's perfectly frank and direct in delivering his opinion, yet prepared to take a view on all aspects of a risk."

Chris Dixon

Global Director, Financial Operations, Lexis-Nexus UK

"Tony Smith is one of the good guys. He always gives you a quick response and he's always open to new information when coming to a decision. Absolutely first class."

Andy Seddon

Director Aon Risk Solutions

What next?

If you'd like to discuss your specific cover requirements for international business simply contact Tony Smith on: T: +44 (0) 20 3011 5693 E: Tw.smith@nexusunderwriting.com

Nexus CIFS Ltd

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