

APPETITE GUIDE

Management Liability

We write Private Company and Not-for-Profit Management Liability for organizations domiciled in the United States with up to 2,500 employees or reporting up to \$250,000,000 in revenue, operating in a vast array of industry sectors.

This guide gives you an indication of the types of risks we can write, however, this list is not exhaustive. Please contact us to discuss your clients' specific needs.

Private Company

✓ Risks we like

- Agriculture
- Manufacturing
- Wholesale Trade
- Retail Trade
- Transportation
- Communications
- Real Estate
- Franchisors
- ESOPs
- Professional Service Firms
- Small Healthcare
- Business Services
- Utilities
- Construction/Trades

— Risks we consider

- Restaurants
- Hotels/Hospitality
- Entertainment
- Advertising Agencies
- Life Sciences/Bio Tech
- Software Developers
- Staffing
- Amusement/Recreation
- For-Profit Education

✗ Risks we decline

- Large Healthcare
- Public Companies
- Banks
- Insurance Companies
- Auto Dealerships
- Cannabis
- Casinos
- Start-up Tech
- Professional Sports

Not-for-Profit

✓ Risks we like

- Social Service
- Primary Schools/ Small Colleges
- Unions
- Trusts
- Trade Associations
- Certification Boards
- Political Action Committees
- Religious Institutions
- Foundations
- Small Healthcare
- Theater/Arts
- Museums
- Special District Authorities
- Scientific Development
- Youth Services
- Community Development

— Risks we consider

- Youth Sports
- Membership Clubs
- Homeowner Associations
- Cooperatives
- Municipalities
- Fraternal/ Social Organizations

✗ Risks we decline

- Large Healthcare
- Managed Care
- Public Universities

For more information, please contact:

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